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**MARVIN MONTGOMERY'S**

# SALES TIP OF THE WEEK

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Talent alone won't make you a success. Neither will being in the right place at the right time, unless you are ready. The most important question is: Are you ready?

Even the late Johnny Carson knew the importance of preparation prior to each show. Are you ready or are you still practicing on your customer?

To book Marvin for your next training session or speaking engagement, contact Chris Kutsko at 440/947-1286 or by e-mail at [ckutsko@ercnet.org](mailto:ckutsko@ercnet.org).

This e-mail has been sent to: [gene@edelmanplumbing.com](mailto:gene@edelmanplumbing.com). All future ERC e-mail communications will be sent to this address.

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